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# Message Text

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43
ACTION NEA-09

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 PM-03 H-02

INR-07 L-02 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 EB-07 COME-00 TRSE-00 OPIC-03 AID-05 /081 W
---------- 066561
R 081227Z MAY 75
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 1449
INFO AMEMBASSY PARIS
USMISSION OECD PARIS
USMISSION EC BRUSSELS

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E.O. 11652: N/A
TAGS: ETRD, EINV, IR FR
SUBJECT: IRAN/FRANCE ECONOMIC RELATIONS

REF: TEHRAN 10901

1. SUMMARY: FRENCH EMBASSY CLAIMS GOF IS SATISFIED WITH RESULTS OF FINANCE MINISTER FOURCADE'S VISIT TO IRAN. DISCUSSIONS FOR THE MOST PART COVERED GENERALITIES WITH SPECIFIC DEALS REMAINING TO BE WORKED OUT AT TECHNICAL LEVEL. END SUMMARY.

2. FOUR-DAY VISIT TO IRAN OF FRENCH FINANCE MINISTER JEAN PIERRE FOURCADE ENDED ON MAY 7 WITH PROTOCOL SIGNED BY FOURCADE AND GOI MINISTER OF ECONOMIC AFFAIRS AND FINANCE HUSHANG ANSARY WHICH WAS DESCRIBED BY PRESS AS EMCOMPASSING DEALS BETWEEN TWO COUNTRIES TOOTALLING MORE THAN $2 BILLION.

3. PROTOCOL HAS NOT BEEN PUBLISHED. PRESS ACCOUNTS INDICATE LITTLE WAS ACCOMPLISHED DURING THE FOURCADE VISIT IN MOVING FORWARD AGREEMENTS FOR SPECIFIC PROJECTS.
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HOWEVER, FRENCH EMBASSY COMMERCIAL COUNSELOR JEAN

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TISSIER STATED THAT THE FRENCH SIDE HAD FOUND THE RESULTS OF THE VISIT "QUITE SATISFYING" AND POINTED OUT THE SPECIFIC AGREEMENTS ARE NOT EXPECTED TO BE WORKED OUT AT CABINET LEVEL MEETING.

4. TISSIET SAID THE TALKS COVERED GENERAL DISCUSSIONS OF POSSIBLE IRANIAN PURCHASE OF ADDITIONAL TURBO-TRAINS, IRAN'S INTENTION TO BUY TWO OR THREE CONCORDE SUPERSONIC JETLINERS AND THE FRENCH DESIRE TO SELL THE EUROPEAN AIRBUE, POSSIBLE FRENCH CONSTRUCTION OF HOUSING UNITS IN ADDITION TO THE 120,000 ALREADY AGREED UPON, A JOINT VENTURE FOR A 1,200-TON PER DAY CAPACITY AMMONIA PLANT ON WHICH A LETTER OF INTENT ALREADY HAS BEEN SIGNED WITH THE IRANIAN PUBLIC SECTOR NATIONAL PETROCHEMICAL COMPANY, THE MAIN OUTLINES OF THE TEHRAN METRO SYSTEM EXPECTED TO BE BUILT BY A FRENCH COMPANY, A FRENCH OFFER TO CONSTRUCT HOTELS IN TEHRAN, ADDITONAL USE OF NATIONAL CARRIERS IN SHIPPING GOODS BETWEEN THE TWO COUNTRIES, AND POSSIBLE ESTABLISHMENT OF A JOINT VENTURE INVESTMENT COMPANY TO FINANCE JOINT VNETURES IN IRAN, FRANCE, AND THIRS COUNTRIES.

5. PRESS STATED PRODUCTION OF RENAULT AUTOMOBILES FROM FRENCH PARTS AND EQUIPMENT WILL BEGIN WITHIN SIX MONTHS. TISSIER SAID THIS IS NOT NEW DEVELOPMENT AND THAT AGREE-MENT WAS SIGNED SOME TIME BACK BETWEEN RENAULT AND KARDAR S.A. (ALFRED AYSEH) CALLING FOR PRODUCTION OF 25,000 RENAULTS YEARLY IN IRAN OVER F FOUR-YEAR PERIOD. PRESS DID NOT MENTION IRANIAN PERCHASE OF FRENCH SECAM COLOR TV SYSTEM OR CREUSOT LOIRE PLANS TO BUILD SPECIAL STEEL PLANT FOR NATIONAL IRANIAN STEEL INDUSTRIES CORPORATION (REFTEL). TISSIER CLAIMED BOTH OF THESE DEALS REMAIN UNDER ACTIVE CONSIDERATION, HOWEVER.

6. ENGLISH-LANGUAGE TEHRAN JOURNAL NOTED THAT PROTOCOL EXPRESSED RENEWED FRENCH SUPPORT FOR A PREFERENTIAL ARRANGEMENT BETWEEN IRAN ANT THE EEC. TISSIER STATED THAT THIS WAS SIMPLY A REAFFIRMATION OF THE FRENCH POSITION ON THE IRANIAN APPLICATION AND WENT NO FARTHER TO ACCOMMODATE IRANIAN DESIRES THAN GOF AHD GONE WHEN LIMITED OFFICIAL USE



PRIME MINISTER CHIRAC VISITED IRAN IN DECEMBER.
HELMS



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NNN

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